



# LOCUM

A Newsletter for ASSOCIATES with Forest Irons & Associates, Inc.

March/April 2004

**FOREST IRONS  
& ASSOCIATES, INC.**

**LOCUM TENENS  
INTERIM  
PROFESSIONAL  
COVERAGE  
FOR DENTISTS**

**FOREST IRONS, D.D.S.  
PRESIDENT**

**DAVID ROSHKIND, D.M.D.  
C.E.O.**

**2716 WESTCHESTER DR.  
SUITE #202  
HIGH POINT, NC 27262**

**www.forestirons.com  
forest@forestirons.com**

**336-841-0038  
1-800-433-2603  
336-841-0039 FAX**

**DENTISTS HELPING  
DENTISTS SINCE 1983**

## From the President's Desk

The business community of dentistry, that is, the companies and individuals who provide products and services to the profession, is a relatively small one. As FI&A, Inc., has been an active part of that community for 21 years, a derived benefit is learning who the quality players are and what they represent. Therefore, from time to time we will feature information about people whom we have come to respect and from whom you may benefit. In this issue we have chosen **Mr. Dick Collier**. As you may know, he writes the *Collier, Sarnier and Associates, Inc., Newsletter*. Dick is a very forthright guy with a good deal of quality information to share about investment and practice transition strategies, among other things. I recommend his newsletter and also suggest attending one or more of his scheduled seminars. To get in touch with him, call 216-765-1199 (Cleveland) or check out his web site, [www.csanews.com](http://www.csanews.com).

With very best wishes to you and yours for a grand Spring. Keep in touch.

## News

Several new members to the Forest Irons and Associates, Inc., team were mentioned in the last newsletter. In this newsletter we will highlight **Larry Crisafulli, DDS**, the **Director of Operations** for the company. Dr. Crisafulli had a solo general dental practice in Lincoln, Illinois for the past twenty-six years. He is a Fellow of the Academy of General Dentistry, the American College of Dentistry and a member of the American Academy of Dental Practice Administration. He was president of the G. V. Black Dental Society in Springfield, Illinois and served many years on the society's executive board. He sold his practice in 2002 and relocated to Washington, D.C., where his wife Valecia had accepted a job with the National Trust for Historic Preservation. In addition to working with FI&A, he teaches part time at Howard University Dental School.

In Illinois, Larry was also active in professional and civic organizations. He served as president of the local YMCA, the Chamber of Commerce and Main Street Lincoln. He was a member of the city council, a Rotarian and co-chair of the local arts festival. He enjoys tennis, running and bicycling in his spare time.

Bringing Larry on board as director of operations is just the beginning of an ongoing effort by FI&A to improve the working relationship between coordinators in the field and the corporate office. Simultaneously, we shall always be looking at ways to improve communication and the relationship between the corporate office, contractors, clients and other associates.

Feel free to get in touch with Larry at any time. His e-mail address is [lc@forestirons.com](mailto:lc@forestirons.com) and phone number is 202-332-2291.

## From the Office: Client Tips

If you are pleased with the services of a particular contractor, let us know. We will try to ensure that the next time you need *locum tenens*, you can have the same dentist. This will be more easily achieved if we have as much advance notice as possible.